

**Grayling Country Club**  
**Board of Directors Meeting**  
**Agenda, Date April 8<sup>th</sup> 2019**

**CALL TO ORDER:** Apologies from Herb Olson

**APPROVAL OF MINUTES FROM LAST MEETING:** Motion by Travis, Mike C 2<sup>nd</sup>. All Approved.

**MATTERS ARISING FROM LAST MEETING**

2019 Budget discussion. 5% Revenue increase in Golf projected, based on membership increases in volume and quantity along with outings that are scheduled for the season.

Update on furnace and brick work at side of club house. \$11,000 estimate for both, estimated \$5,000 early season expense with the rest coming late season.

All staff are now on DD and bi weekly payroll. Debt from 1 year ago is about the same, but consolidated to less monthly overhead. Bob and Mike have both received managerial raises in salary.

**NEW BUSINESS:** Scholarships for IRV: Motion by Craig, 2<sup>nd</sup> by Trav to approve David Walsh and Hailey Hartman. All approve.

**TREASURERS REPORT:**

Attached report. Memberships \$62,000 YTD compared to \$49K in 2018: 10 New members. \$45,000 surplus cashflow due to refinance to cover major repairs.

**GENERAL MANAGERS REPORT:** Meat slicer is needed of a commercial grade quality.

Classic Car Show – 1 week before Marathon.

Jeff Phillips – Possibly bring a band in for after the IRV Tournament: free to play, but estimated \$400-\$500 in travel and miscellaneous expenses associated with the band.

Happy hour will be 3-7pm on Sunday every week.

Business Expo will be April 18<sup>th</sup>. We will be present.

**COMMITTEE REPORTS:**

**BUSINESS OPERATIONS, PUBLICITY, and COMMUNICATIONS:** Travis Huber, Craig Hinkle, Chet Wheeler.

Visitor's Guide Ad has been ran for the Crawford County Avalanche, distribution will run for the entire summer. One time fee for a half page color ad. Mailers will be going out for new memberships, similar to last year targeting summertime residents.

**MEMBERSHIP, LEAGUES, TOURNAMENTS AND ENTERTAINMENT:** Herb Olson, Rob Aubry and Rusty Strohpaul

Fun Night will be on a Tuesday at the end of season.

Gary Parkinson and Ed Martella plan to turn in their stocks. Eric Bateway and Andy Stropaul both seem to be ready. That would leave the waiting list with Edward Smiddy, Mark McEvers, and Bradley Duncan. Time to do some more recruiting.

Leagues are coming together with plenty of changes already made. I've asked league administrators to try to confirm their players over the next couple weeks.

We will need applications to use for the Weekend membership and the Social membership for the expo.

Member/Stockholder benefits have been updated to include the Social Membership but still need to include the Weekend Membership. I just need to confirm what those include.

Club Championship – plan early and get members involved. No date scheduled yet.

**COURSE, GROUNDS, BUILDINGS, AND PROPERTY:** Chet Wheeler, Dave Lovely, Mike Campbell.

Volunteer clean up day scheduled for end of the month, date to be determined based on weather. See old business for expense update.

**ANY OTHER BUSINESS:** Motion by Chet, 2<sup>nd</sup> Dave to revoke the social membership that was approved in the Jan 21, 2019 board meeting. This will be further discussed in off season 2019 for 2020 golf season. All Approved.

News letter

**Meeting Adjourned. 8:22**

**Date of next meeting May 20<sup>th</sup>**